

Caregiver Checklist: What To Ask A Senior Housing Referral Agency

Senior living referral professionals help you find a place for your parents or family members to live. But how do you find a good one? First, we recommend working with a local referral agency that has personal connections at the senior facilities. Second, ask these 10 questions of your referral agency:

- ✓ How do you work: Do you charge families a fee or do you receive a referral fee from senior living facilities?
- ✓ How do you select the facilities to which you refer people?
- ✓ Do you refer to facilities that do not pay you a referral fee?
- ✓ How many communities do you typically refer?
- ✓ How often do you visit the communities?
- ✓ How often do you check if the facility has any violations with the state?
- ✓ How do you assess a client's needs: Do you meet with the client?
- ✓ Are you available to tour facilities with your client?
- ✓ Do you help with contract and lease negotiation?
- ✓ What if we move in and the facility is not right for us?

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